



J.Y. MONK
REAL ESTATE SCHOOL



REAL ESTATE
EDUCATION

CONTINUING EDUCATION

- GENUP
- BICUP

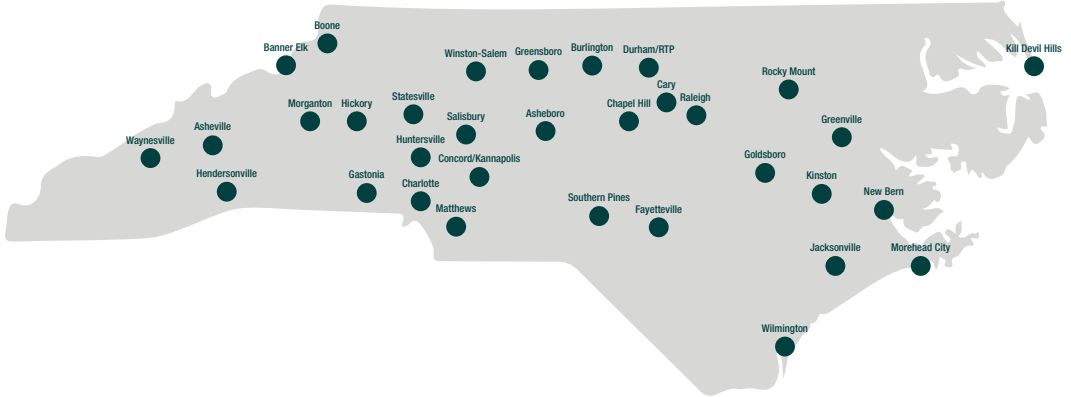
2019 Live and Online Course Brochure



Fast, Convenient, Affordable North Carolina Continuing Education

2019 GENUP Course

J.Y. Monk has 35 classrooms located in convenient locations all over the state and last year we provided continuing education to over 10,000 real estate licensees.



2018–2019 GENUP Course (#9919)

LIVE CLASSROOM | \$69 (4 Credit Hours)

The *2018–2019 General Update Course* is a four-hour course written by the North Carolina Real Estate Commission. This course must be completed by all non-BIC or non-BIC eligible North Carolina real estate licensees in the 2019 license period.

The *2018–2019 GENUP Course* is comprised of six sections: **Section 1:** Law and Rule Updates; **Section 2:** Material Facts; **Section 3:** Contract Issues; **Section 4:** Agency Issues; **Section 5:** Property Management; **Section 6:** Licensing and Education Review.

Visit our website to see
course dates and locations!

www.JYmonk.com/GENUP

Register online today!

www.JYmonk.com/GENUP

2019 GENUP Packages

Complete all 8 hours of required CE with one of J.Y. Monk's convenient packages!

Both Courses in the Same Day (GENUP & Crazier Than Fiction: The Sequel)

LIVE GENUP + LIVE ELECTIVE | \$133 (8 Credit Hours)

Live Class Schedule:

- 2018–2019 GENUP Course (#9919) (4 Hours) **8:30 am–12:30 pm**
- Lunch Break (1 Hour) **12:30–1:30 pm**
- Crazier Than Fiction: The Sequel (#3513) (4 Hours) **1:30 pm–5:30 pm**

Live GENUP + OnDemand Elective Package:

Millennials: Challenging the Traditional Real Estate Model

LIVE GENUP + ONDEMAND ELECTIVE | \$123 (8 Credit Hours)

Package Includes:

- 2018–2019 GENUP Course (#9919) (4 Hours) **8:30 am–12:30 pm**
- Millennials: Challenging the Traditional Real Estate Model (#3491) (4 Hours) **OnDemand**

All online CE must be completed within 30 days of purchase or by June 10th.

Build Your Own CE Package

GENUP + ANY ONLINE 4-hour Elective! \$133 (8 Credit Hours)

Call-in offer only: 877.792.4317

Bring Your Pocket Card With You! "Walk-Ins" are Welcome as Space Permits
(\$10 per-course additional fee for walk-ins)

Register Online Today!

www.JYmonk.com/GENUP | 877.792.4317

GENUP Locations

LOCATION	ADDRESS	PHONE
Asheboro	Hampton Inn 1137 E. Dixie Dr.	336.625.9000
Asheville	Holiday Inn & Suites Downtown 42 Tunnel Rd.	828.225.5550
Banner Elk	Best Western Mountain Lodge 1615 Tynecastle Hwy	828.898.4571
Boone	Holiday Inn Express 1943 Blowing Rock Rd.	828.264.2451
Burlington	Country Suites by Carlson 3211 Wilson Drive	336.584.1115
Cary	Homewood Suites 100 MacAlyson Ct.	919.467.4444
Chapel Hill	Courtyard by Marriott 100 Marriott Way	919.883.0700
Charlotte	Holiday Inn Charlotte University 8520 University Executive Park Drive	704.547.0999
Concord/Kannapolis	Hilton Garden Inn 7831 Gateway Lane	704.979.2900
Durham/RTP	Comfort Suites 5219 Page Rd. (I-40/Exit 282)	919.474.9400
Fayetteville	J. Y. Monk Real Estate School Cliffdale Plaza Shopping Ctr. 6900 Cliffdale Rd.	800.205.7901
Gastonia	Courtyard by Marriott 1856 Remount Rd.	704.852.4411
Goldsboro	Holiday Inn Express 1003 Sunburst Drive	919.778.0007
Greensboro	Wyndham Garden Greensboro 415 Swing Rd. S. (I-40 exit 213)	336.299.7650
Greenville Classroom	J.Y. Monk Real Estate School 1700-C East Arlington Blvd.	800.849.0932
Greenville Hotel	Holiday Inn 203 SW Greenville Blvd.	252.355.8300
Hendersonville	Hampton Inn 155 Sugar Loaf Rd.	828.697.2333
Hickory	J. Y. Monk Real Estate School Piedmont Center 1375 Lenoir-Rhyne Blvd. SE	800.205.7901

Visit our website for additional courses, dates, and locations

www.JYmonk.com/GENUP

GENUP Locations

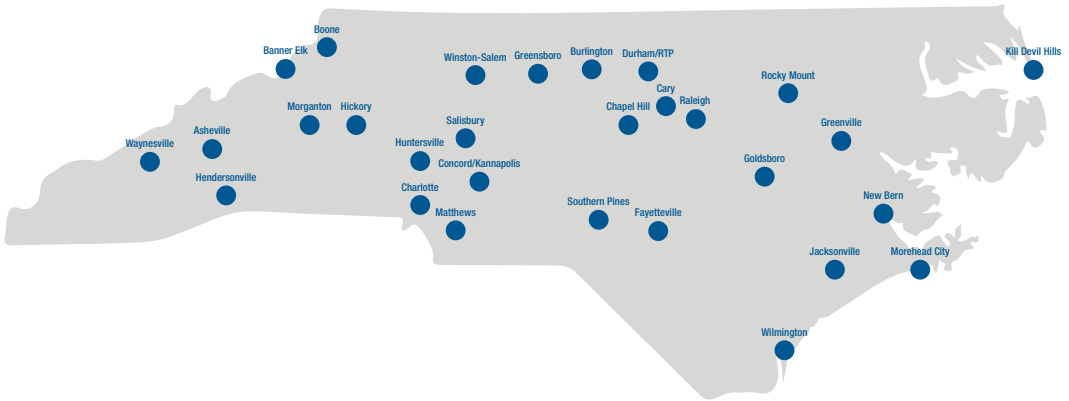
LOCATION	ADDRESS	PHONE
Huntersville	Country Inns & Suites 16617 Statesville Road	704.895.6565
Jacksonville	Hilton Garden Inn 1016 Jacksonville Parkway	910.346.9804
Kill Devil Hills	Ramada Plaza 1701 S. Virginia Dare Trail	252.441.2151
Kinston	Holiday Inn Express 1156 Hill Farm Rd	252.523.1400
Matthews	Holiday Inn Express 9420 E. Independence Blvd.	704.443.3100
Morehead City	Hampton Inn 4035 Arendall St.	252.240.2500
Morganton	Quality Inn 2400 S. Sterling St.	828.437.0171
New Bern	Springhill Suites Marriott 300 Hotel Drive	252.637.0017
Raleigh—Creedmoor	Please see website for new location	
Raleigh—North	Holiday Inn—North Raleigh 2805 Highwoods Blvd.	919.872.3500
Rocky Mount	DoubleTree Rocky Mount 651 N. Winstead Ave.	252.937.6888
Salisbury	Courtyard by Marriott 120 Marriott Circle	704.680.9201
Southern Pines	Hampton Inn & Suites Southern Pines 200 Columbus Dr.	910.693.4330
Statesville	Ramada 1-77 1215 Garner Bagnal Blvd.	704.878.6961
Waynesville	The Waynesville Inn & Golf Resort 176 Country Club Dr.	828.456.3551
Wilmington	J.Y. Monk Real Estate School New Hanover Government Center 230 Government Center Dr. Suite 42 (West Entrance)	877.792.4317
Winston Salem	DoubleTree 5790 University Parkway	336.767.9595

Register Online Today!

www.JYmonk.com/GENUP | 877.792.4317

2019 BICUP Course

J.Y. Monk offers required and elective live continuing education in 35 classrooms locations across North Carolina. We also offer convenient online elective CE courses.



2018–2019 BICUP Course (#8819)

LIVE CLASSROOM | \$69 (4 Credit Hours)

The *2018–2019 Broker-in-Charge Update Course* (BICUP) is a four-hour course written by the North Carolina Real Estate Commission. This course must be completed by all BIC or BIC eligible North Carolina real estate licensees who wish to renew their licenses for the 2019-2020 license year.

The *2018–2019 BICUP Course* is comprised of seven sections: **Section 1:** Law and Rule Updates; **Section 2:** Material Facts; **Section 3:** Contract Issues; **Section 4:** Agency Issues; **Section 5:** Property Management; **Section 6:** Licensing and Education Review; **Section 7:** BIC Considerations.

Visit our website to see
course dates and locations!

www.JYmonk.com/BICUP

Register online today!

www.JYmonk.com/BICUP

2019 BICUP Packages

Complete all 8 hours of required CE in one day with J.Y. Monk's convenient packages!

Both Courses in the Same Day (BICUP & Crazy Than Fiction: The Sequel)

LIVE BICUP + LIVE ELECTIVE | \$133 (8 Credit Hours)

Live Class Schedule:

- 2018–2019 BICUP Course (#8819) **8:30 am–12:30 pm**
- Lunch Break (1 Hour) **12:30–1:30 pm**
- Crazy Than Fiction: The Sequel (#3513) (4 Hours) **1:30 pm–5:30 pm**

Live BICUP + OnDemand Elective Package:

Millennials: Challenging the Traditional Real Estate Model

LIVE BICUP + ONDEMAND ELECTIVE | \$123 (8 Credit Hours)

Package Includes:

- 2018–2019 BICUP Course (#8819) (4 Hours) **8:30 am–12:30 pm**
- Millennials: Challenging the Traditional Real Estate Model (#3491) (4 Hours) **OnDemand**

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Build Your Own CE Package

BICUP + ANY ONLINE 4-hour Elective! \$133 (8 Credit Hours)

Call-in offer only: 877.792.4317

Bring Your Pocket Card With You! “Walk-Ins” are Welcome as Space Permits
((\$10 per-course additional fee for walk-ins))

Register Online Today!

www.JYmonk.com/BICUP | 877.792.4317

BICUP Locations

LOCATION	ADDRESS	PHONE
Asheville	Holiday Inn & Suites Downtown 42 Tunnel Rd.	828.225.5550
Banner Elk	Best Western Mountain Lodge 1615 Tynecastle Hwy	828.898.4571
Boone	Holiday Inn Express 1943 Blowing Rock Rd.	828.264.2451
Burlington	Country Suites by Carlson 3211 Wilson Drive	336.584.1115
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Fayetteville	Cliffdale Plaza Shopping Ctr. 6900 Cliffdale Rd.	800.205.7901
Goldsboro	Holiday Inn Express 1003 Sunburst Drive	919.778.0007
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Kill Devil Hills	Ramada Plaza 1701 S. Virginia Dare Trail	252.441.2151

Visit our website for additional courses, dates, and locations

www.JYmonk.com/BICUP

BICUP Locations

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Morehead City	Hampton Inn 4035 Arendall St.	252.240.2500
Morganton	Quality Inn 2400 S. Sterling St.	828.437.0171
New Bern	Springhill Suites Marriott 300 Hotel Drive	252.637.0017
Raleigh—Creedmoor	Please see website for new location	
Raleigh—North	Holiday Inn—North Raleigh 2805 Highwoods Blvd.	919.872.3500
Rocky Mount	DoubleTree Rocky Mount 651 N. Winstead Ave.	252.937.6888
Salisbury	Courtyard by Marriott 120 Marriott Circle	704.680.9201
Southern Pines	Hampton Inn & Suites Southern Pines 200 Columbus Dr.	910.693.4330
Waynesville	The Waynesville Inn & Golf Resort 176 Country Club Dr.	828.456.3551
Wilmington	New Hanover Government Center 230 Government Center Dr. Suite 42 (West Entrance)	877.792.4317
Winston Salem	DoubleTree 5790 University Parkway	336.767.9595

Visit our website to see course dates!

www.JYmonk.com/BICUP

Register Online Today!

www.JYmonk.com/BICUP | 877.792.4317

2019 Elective Courses

NEW!

Crazier Than Fiction: The Sequel (#3513)

LIVE CLASSROOM | \$69 (4 Credit Hours)

Crazier Than Fiction: The Sequel uses several different topic areas to review North Carolina License Law and North Carolina Real Estate Commission (NCREC) Rules. Unfortunately, many real estate brokers in North Carolina do not know or do not understand the laws and rules related to activities requiring a license. You may also be unaware of the permitted activities of unlicensed employees, prohibited acts by licensees, conflicts of interest, unworthiness and incompetence, improper dealing, and practicing law without a license.

NEW!

Millennials: Challenging the Traditional Real Estate Model (#3491)

ONDEMAND COURSE | \$69 (4 Credit Hours)

This course examines the factors driving today's real estate market. The instructor will take you beyond the newspaper headlines to illustrate how the former driving factors of real estate no longer apply, as millennial buyers outpace baby boomers (previously the largest real estate buyer group). You will learn how millennials—today's largest real estate market—buy, sell, rent, strategize, and communicate. Learn how you can better serve this new leading population of clients.

**Additional continuing education
electives available on our website!**

Brokers visit www.JYmonk.com/GENUP

BICs visit www.JYmonk.com/BICUP

Register today!

www.JYmonk.com

3 Easy Ways to Register

ONLINE: With credit or debit card at www.JYmonk.com

PHONE: With credit or debit card at **877.792.4317**

MAIL: Fill out the registration form below and mail this registration form to
J.Y. Monk Real Estate School, **1700C East Arlington Blvd., Greenville, NC 27858.**
Pay by check/MO payable to J.Y. Monk Real Estate School.

Registration Form

Name as it appears on Pocket Card: _____

Address: _____

City: _____

State: _____ ZIP: _____

Home Phone: _____

Work or Cell Phone: _____

Email (Required): _____

Real Estate License #: _____

Select Your Course(s)

Both Courses in the Same Day (GENUP & Crazier Than Fiction: The Sequel) | \$133

Both Courses in the Same Day (BICUP & Crazier Than Fiction: The Sequel) | \$133

Live GENUP + OnDemand Elective Package:

Millennials: Challenging the Traditional Real Estate Model | \$123

Live BICUP + OnDemand Elective Package:

Millennials: Challenging the Traditional Real Estate Model | \$123

GENUP Course Only 8:30 am–12:30 pm | \$69

BICUP Course Only 8:30 am–12:30 pm | \$69

Elective Course Only 1:30 pm–5:30 pm | \$69

Location: _____

Date: _____

Cancellation Policy: If you cancel one of our CE courses, we will be happy to carry your tuition fee forward for one year to another CE course. There are NO REFUNDS (no exceptions). "No Shows" will be assessed an additional \$10 rescheduling fee.

All prices are subject to change. Please check www.JYmonk.com for the most up-to-date information.

Live + Online Package Discount | \$133

Complete your GENUP or BICUP Course in the classroom, and choose from our library of popular online courses to fulfill your remaining four elective hours. Select from pre-built packages, or build your own.

View available courses at www.JYmonk.com. This is a call-in offer only: **877.792.4317**.

All online CE must be completed within 30 days of purchase or by June 10th.

Register Online Today!

877.792.4317 | www.JYmonk.com

Dynamic and Professional
Instructors!

REAL ESTATE **ACCELERATOR**

THE *FAST TRACK* TO YOUR SUCCESS!

Arm yourself with the business building skills and critical operating activities utilized by the nation's most successful real estate agents! This 16-hour boot camp includes 4 weeks of follow-up coaching that will teach you the specific activities you need to do to be successful in real estate. You'll leave this class with solid plans for lead-generation, budgeting, marketing, finance, and more.

OFFERED BY
KAPLAN
REAL ESTATE
EDUCATION

J.Y. MONK
REAL ESTATE SCHOOL

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Greenville, NC 27858