

TEXAS

Real Estate Licensing & Continuing Education



Guiding you to success.

NEW! Live Online Classes

2020

JANUARY-JUNE

4 WAYS to complete your education!

No two students' schedules are exactly alike.

That's why we offer you four distinctly different education delivery vehicles to help you complete your licensing requirements. Each has unique advantages designed with the highest level of convenience and success in mind.

NEW! Live Online Review

Attend live classes from the comfort of your home or office! Live online classes make it more convenient than ever to study for your real estate licensing exam. You will virtually attend live classes taught by one of our instructors. This study option features the benefits of our live classroom with the convenience of home study.

Live Classroom Review

If you work best with set class times and enjoy lively discussions with instructors and classmates, this option is for you. Learn from state-certified instructors at one of our live classroom locations. The chapter quizzes, additional support material, and final exams are online.

Houston

Norris Conference Centers
Houston Westchase
9990 Richmond Ave., Suite 102
Houston, TX 77042

Dallas

Norris Conference Centers
Dallas
12005 Ford Rd., Suite 200
Dallas, TX 75234

OnDemand Video Review

With a few clicks of the mouse, our innovative OnDemand virtual classroom helps you complete your required education on your terms. The chapter quizzes, additional support material, and final exams are online.

- **Anytime, Anywhere:** Convenient online learning anywhere you have access to the Internet
- **Your Own Schedule:** Start, stop, pause, and rewind each video lesson or segment as often as you like
- **Interactive Learning:** Join our real estate experts in our state-of-the-art studio from your own home
- **Help When You Need It:** Get personal attention with regular emails and one-to-one phone calls

Home Study

Our exam-focused self-study courses allow you to study when and where it's convenient for you. The chapter quizzes, additional support material, and final exams are online.

TREC Provider License Number—**Kaplan Real Estate Education Qualifying Education #4546**

YOUR **STEP-BY-STEP** GUIDE to obtaining a real estate license

STEP 1:

Complete Your 180-Hour Required Education

Before you can qualify to take the Texas Real Estate Salesperson Exam, you must complete 180 hours of specified education. These 180 hours must include:

- 30 hours in Principles of Real Estate I (#121)
- 30 hours in Principles of Real Estate II (#122)
- 30 hours in Real Estate Law of Agency (#1151)
- 30 hours in Real Estate Law of Contracts (#1251)
- 30 hours of Promulgated Forms (#351)
- 30 hours in Real Estate Finance (#451)

We offer these courses individually or as a part of our discounted licensing packages, shown on pages 4 and 5.

STEP 2:

Consider Obtaining a Sponsoring Broker

In order to practice as a real estate salesperson, you must be sponsored by a licensed Texas real estate broker. You and your sponsor will both need to complete and submit the Sponsorship Form. Once the form is accepted by TREC, your license will be issued and you may practice real estate under the sponsorship of the broker. However, you may take all of your education, apply for a license, and even receive an inactive real estate salesperson license without a sponsoring broker.

STEP 3:

Apply and Submit Forms and Fees to TREC

After completing the required 180 hours of licensing education, submit to TREC all education documents and real estate school certificates.

STEP 4:

Schedule Your Licensing Exam and Fingerprinting

After you receive your response letter from TREC approving and directing you to the Candidate Information Brochure, you can schedule your exam with Pearson VUE. You will also receive direction on how to submit your fingerprints for review. You have one year from the date your application is filed to pass the examination. The telephone number for Pearson VUE is **800.997.1248**.

STEP 5:

Prepare for the Exam

Rely on us for the most current and comprehensive exam prep.

STEP 6:

Take the Exam

Once you have passed the state exam and your fingerprints are on file, you will receive an Active or Inactive Salesperson License delivered via email from TREC.

180-HOUR Licensing Packages

	Live Classroom \$989	Live Online \$889	OnDemand \$429	Home Study \$389
Instructor-Led Education	Live Classroom	Live Online	Online Video	
Real Estate Textbook or PDF Library	Print*	Print*	Print*	PDF
Online Drill and Practice QBank	✓	✓	✓	✓
Interactive Study Group <i>Weekly Live Webinar</i>			✓	✓
Exam Prep	✓	✓	✓	✓

*Your Real Estate Textbook Library includes the following titles:

- Modern Real Estate Practice in Texas Textbook
- Texas Real Estate Principles I Workbook
- Texas Real Estate Principles II Workbook
- Texas Real Estate Agency Textbook
- Texas Real Estate Agency Workbook
- Texas Essentials of Real Estate Finance Textbook
- Texas Real Estate Finance Workbook
- Texas Law of Contracts Textbook
- Texas Law of Contracts Workbook
- Texas Promulgated Forms Textbook
- Texas Promulgated Forms Workbook
- Texas Promulgated Forms Supplement
- Pearson VUE National Exam Prep Workbook
- Texas Real Estate Exam Prep Workbook

Interactive Study Group

(Included with OnDemand and Home Study Packages)

Your success on the licensing exam depends on your full understanding of the topics and concepts. That's why we have developed an **Interactive Study Group** for our distance learning students!

Interactive Study Groups cover national and state-specific content in live webinars designed to make distance learners part of the class through full access to our real estate industry experts. Join our expert faculty and other students for a lively discussion of topics. Prepare any questions you may have and bring them to the study groups; the goal is to reinforce key concepts covered in your courses and provide the opportunity for you to interact with our faculty and learn from other students.

180-HOUR Career Launcher Packages

Get all of the support you need to successfully become a real estate agent in Texas with this all-inclusive package featuring **REAL ESTATE ACCELERATOR**.

	Live Classroom \$1,189	Live Online \$1,089	OnDemand \$629	Home Study \$589
Instructor-Led Education	Live Classroom	Live Online	Online Video	
Real Estate Textbook or PDF Library	Print*	Print*	Print*	PDF
Online Drill and Practice QBank	✓	✓	✓	✓
Interactive Study Group <i>Weekly Live Webinar</i>			✓	✓
Exam Prep	✓	✓	✓	✓
Real Estate Accelerator <i>(Live Online Delivery)</i>	✓	✓	✓	✓

Live Online Class \$399

(Price is a la carte)

This intensive boot camp includes eight weeks of coaching designed to teach you the specific activities an agent needs to perform on a daily, weekly, and monthly basis in order to operate a successful real estate business.

This program will arm you with business building skills and critical operating activities utilized by the nation's most successful real estate agents. You will leave the program prepared to implement the following plans and tools immediately in your real estate practice.



Identify and practice the most important sales activities needed in order to be successful in real estate.

DEVELOP YOUR:

- Business Plan
- Marketing Plan
- Income Plan

FREE RESOURCES:

- 8 hours of intensive training
- 8 weeks of continued coaching
- 6-month CRM subscription
- 8 weeks of access to goal-tracking software

ACCELERATE YOUR CAREER TODAY!

LIVE ONLINE COURSES | 10:00 AM–2:00 PM CST

JAN	MAR	MAY	JUN
10 & 17 (Fridays)	7 & 8 (Sat/Sun)	1 & 8 (Fridays)	20 & 21 (Sat/Sun)

An applicant for a salesperson license must complete 180 classroom hours of education consisting of the following courses: Principles, Agency Law, Contract Law, a promulgated contracts and forms addenda course, and a real estate finance course. The courses on pages 6 and 7 fulfill the 180-hour requirement.

MANDATORY**Principles of Real Estate I (121)**
Principles of Real Estate II (122)

30 Credit Hours each

OnDemand \$124 each**Live Classroom \$174 each****Home Study \$105 each****Live Online \$174 each**

Understanding the underlying principles of the real estate industry is paramount to your long-term career success. These courses are designed to provide you with in-depth exposure to the issues in real estate laws that are specific to the Texas real estate practitioner. You'll explore constitutional and statutory provisions that are accompanied with explanations that make the law understandable to you.

MANDATORY**Real Estate Law of Agency (1151)**

30 Credit Hours

OnDemand \$124**Live Classroom \$174****Home Study \$105****Live Online \$174**

Mastery of the sometimes perplexing concepts of agency law is crucial to the practice of real estate. This exam-focused course has successfully educated thousands of students on the concepts of agency law, and it can do the same for you.

In this course, you will learn the relationship between a principal and an agent, an agent's authority, and an agent's duties, including fiduciary duties and the disclosure of agency. You will also learn about the termination of an agent's authority, employment law, deceptive trade practices, and listing or buying representation procedures. We know your time is valuable, so don't waste it on unproven courses. Enroll today!

MANDATORY**Real Estate Finance (451)**

30 Credit Hours

OnDemand \$124**Live Classroom \$174****Home Study \$105****Live Online \$174**

A solid understanding of finance is important to the real estate licensee. This exam-focused course has successfully educated thousands of students on the laws related to finance, and it can do the same for you.

In this course, you will learn about monetary systems, primary and secondary money markets, and sources of mortgage loans. You will also learn about federal government programs, loan applications, processes and procedures, closing costs, alternative financial instruments, equal credit opportunity acts, community reinvestment act, and the state housing agency.

MANDATORY**Real Estate Law of Contracts (1251)**

30 Credit Hours

OnDemand \$124**Live Classroom \$174****Home Study \$105****Live Online \$174**

Understanding contract law is vital to the practice of real estate. This course combines solid concepts of contract law with the most up-to-date, state-specific information you need to pass the contract questions on the Texas licensing exam. Based on Texas Law of Contracts, you will find this contracts course not only prepares you for success on the contract questions of your licensing exam, but will also build a solid foundation for your career in real estate.

MANDATORY**Promulgated Contract Forms (351)**

30 Credit Hours

OnDemand \$124**Live Classroom \$174****Home Study \$105****Live Online \$174**

Understanding how to use contract forms properly and the rules related to the use of contract forms is essential to the practice of real estate. This course combines solid concepts of contract law with the most up-to-date, state-specific information you need to answer the questions related to promulgated forms on the Texas licensing exam. Based on Texas Promulgated Contract Forms, this contracts course prepares you for success on your licensing exam, in addition to building a solid foundation for your real estate career.

In this course, you will learn about the unauthorized practice of law, the Broker-Lawyer Committee, and current promulgated forms. You will also learn about commission rules governing the use of forms, as well as case studies involving the use of forms.

HIGHLY RECOMMENDED EXAM PREP WITH UPDATED CONTENT!**Texas Real Estate Exam Prep****With Complete Online Drill & Practice QBank**

0 Credit Hours

OnDemand or Live Classroom \$169 (Tuition includes all books)

Exam prep is the most accurate predictor of whether you are ready for the actual licensing exam. This course consists of two full-length practice exams and two content review sessions. Each practice exam consists of the same two portions you will face on the actual licensing exam (a national portion and a state portion).

Additionally, you will receive online access to the National Pearson VUE Drill and Practice QBank and the Texas Real Estate Drill and Practice QBank. You'll be as prepared as possible when you test yourself with hundreds of questions. You can simulate nearly every test environment to help improve your exam score. And because the QBank is online, you can access it anytime, anywhere it is convenient for you!

Real Estate Math

0 Credit Hours

OnDemand \$29

Does real estate math make you anxious and uneasy? Then this refresher course is just what you need to prepare for your licensing exam. You will review the calculations to determine a commission under different circumstances. Additionally, you will understand how to determine the seller's net from sale and price based on a specified seller's net. You'll review the calculations necessary to establish the amount a property has appreciated or depreciated. Building on this calculation, you will then review how to ascertain the rate of return on a property and verify formulas necessary for property managers.

Loan calculations will be reviewed, and you'll develop greater understanding of loan-to-value ratio and equity, discount points and origination fees, amortization and qualifying a buyer, area calculations, legal descriptions, and much more. Enroll today!

Broker Upgrade Requirements: You must have four years of active experience as a real estate salesperson or broker during the 60-month period immediately preceding your application to become a Texas Real Estate Broker. Additionally, you must meet the additional education requirements as outlined by the Texas Real Estate Commission:

<https://www.trec.texas.gov/become-licensed/individual-real-estate-broker>

Real Estate Finance (451)

30 Credit Hours

OnDemand \$124

Live Classroom \$174

Home Study \$105

Live Online \$174

You will learn about monetary systems, primary and secondary money markets, and sources of mortgage loans. You will also learn about federal government programs, loan applications, processes and procedures, closing costs, alternative financial instruments, equal credit opportunity acts, community reinvestment act, and the state housing agency.

Texas Essentials of Real Estate Investment

30 Credit Hours

Online \$159

Home Study \$105

The desire to accumulate a measurably valuable estate and to generate a revenue stream is no doubt one major reason for the tremendous interest in the ownership of real property in this country. It appears that almost everyone gives high priority to the ownership of real estate, from the smallest condominium to the largest shopping center. This course examines the current real estate market and describes the various opportunities for real estate investors.

THIS COURSE IS APPROVED FOR SAE

Property Management (851)

30 Credit Hours

Online \$159

Home Study \$105

Property managers must be mindful of strategies for risk reduction, environmental issues and safety, and understanding the needs of tenants and owners, all while maintaining and managing properties. This course explores daily issues facing practitioners, such as maintenance, accounting, administrative, and legal activities. The course has up-to-date content on federal regulations, such as civil rights, fair housing, ADA issues, and environmental concerns.

THIS COURSE IS APPROVED FOR SAE

Texas Sales and Marketing 101 for Real Estate Professionals (551)

30 Credit Hours

Online \$159

Home Study \$105

Discover how accurate market research and understanding client motivations can help you segment your marketplace for the most effective target marketing possible. Also answered is the age-old question of the difference between price and value, and how it is employed to support your fees.

THIS COURSE IS APPROVED FOR SAE

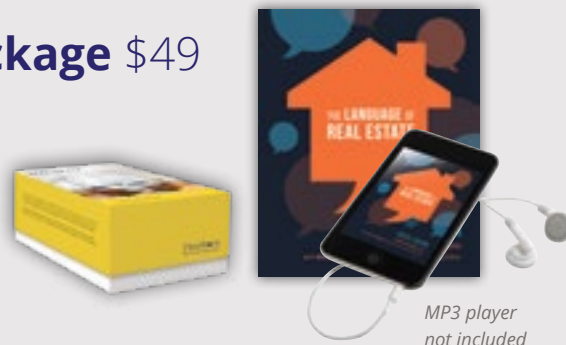
Course hours and prices are subject to change. Please check KapRE.com for the most updated information.

Real Estate Study Package \$49

To purchase, call **800.638.9529**.

Includes:

- Modern Real Estate Practice Flashcards
- The Language of Real Estate (book)
- The Language of Real Estate (MP3)



NEW! LIVE ONLINE WEEKDAY CLASSES 8:30 am-12:00 pm					
PRINCIPLES OF REAL ESTATE I Mon-Thu	PRINCIPLES OF REAL ESTATE II Mon-Thu	LAW OF AGENCY Mon-Wed	REAL ESTATE FINANCE Mon-Wed	LAW OF CONTRACTS Mon-Wed	PROMULGATED FORMS Mon-Wed
Mar 2*, 9, 10, 11, 12	Mar 16, 17, 18, 19	Mar 23, 24, 25	Mar 30, 31, Apr 1	Apr 6, 7, 8	Apr 13, 14, 15
Jun 22*, 29, 30, Jul 1, 2	Jul 6, 7, 8, 9	Jul 13, 14, 15	Jul 20, 21, 22	Jul 27, 28, 29	Aug 3, 4, 5

NEW! LIVE ONLINE EVENING CLASSES 6:00 pm-9:30 pm					
PRINCIPLES OF REAL ESTATE I Mon-Thu	PRINCIPLES OF REAL ESTATE II Mon-Thu	LAW OF AGENCY Mon-Wed	REAL ESTATE FINANCE Mon-Wed	LAW OF CONTRACTS Mon-Wed	PROMULGATED FORMS Mon-Wed
Jan 6*, 13, 14, 15, 16	Jan 21, 22, 23, 24 (Tue-Fri)	Jan 27, 28, 29	Feb 3, 4, 5	Feb 10, 11, 12	Feb 17, 18, 19
Apr 27*, May 4, 5, 6, 7	May 11, 12, 13, 14	May 18, 19, 20	May 26, 27, 28 (Tue-Thu)	Jun 1, 2, 3	Jun 8, 9, 10

*The first date listed for live online Principles of Real Estate I classes will be a short orientation session only.

DALLAS WEEKDAY CLASSES 8:30 am-5:00 pm					
PRINCIPLES OF REAL ESTATE I Mon-Tue	PRINCIPLES OF REAL ESTATE II Wed-Thu	LAW OF AGENCY Mon	REAL ESTATE FINANCE Tue	LAW OF CONTRACTS Wed	PROMULGATED FORMS Thu
Feb 17, 18	Feb 19, 20	Feb 24	Feb 25	Feb 26	Feb 27
Apr 13, 14	Apr 15, 16	Apr 20	Apr 21	Apr 22	Apr 23
Jun 8, 9	Jun 10, 11	Jun 15	Jun 16	Jun 17	Jun 18

DALLAS WEEKEND CLASSES 8:30 am-5:00 pm					
PRINCIPLES OF REAL ESTATE I Sat & Sun	PRINCIPLES OF REAL ESTATE II Sat & Sun	LAW OF AGENCY Sat	REAL ESTATE FINANCE Sun	LAW OF CONTRACTS Sat	PROMULGATED FORMS Sun
Jan 11, 12	Jan 18, 19	Jan 25	Jan 26	Feb 1	Feb 2
Mar 14, 15	Mar 21, 22	Mar 28	Mar 29	Apr 4	Apr 5
May 2, 3	May 9, 10	May 16	May 17	May 30	May 31

HOUSTON WEEKDAY CLASSES 8:30 am-5:00 pm					
PRINCIPLES OF REAL ESTATE I Mon-Tue	PRINCIPLES OF REAL ESTATE II Wed-Thu	LAW OF AGENCY Mon	REAL ESTATE FINANCE Tue	LAW OF CONTRACTS Wed	PROMULGATED FORMS Thu
Jan 6, 7	Jan 8, 9	Jan 13	Jan 14	Jan 15	Jan 16
Apr 20, 21	Apr 22, 23	Apr 27	Apr 28	Apr 29	Apr 30

WEEKDAY EXAM PREP THURSDAYS & FRIDAYS 8:30 AM-6:00 PM					
DALLAS					
Feb 6, 7	Apr 9, 10	Jul 30, 31			
HOUSTON					
Feb 27, 28	Jun 11, 12				

WEEKEND EXAM PREP SATURDAYS & SUNDAYS 8:30 AM-6:00 PM					
DALLAS					
Mar 14, 15	May 16, 17	Jul 18, 19			

Real Estate Exam Prep Available OnDemand.

Texas Continuing Education (CE) Requirements

Renew Your Sales Agent License

As a Real Estate Sales Agent you are required to renew your license every two years. Renewal notifications are sent out approximately 90 days prior to your license expiration date. You cannot renew your license until you receive your license renewal notification. Part of the renewal process includes completing required continuing education courses.

Sales Apprentice Education (SAE) Requirements for First Time Renewals

All active and inactive salespersons who are renewing for the first time must complete 270 hours of qualifying real estate education hours. In addition, you must complete 4 hours of Texas Real Estate Commission (TREC) Legal Update I, and 4 hours of TREC's Legal Update II. Evidence of successful course completion must be posted to the TREC computer system prior to the online renewal process or the license will expire. If you have supervisory responsibilities for six months or longer, you are required to complete the 6-hour Broker Responsibility course as part of your renewal requirements. You must submit your hours at least 10 days prior to the date you wish to renew online. Please allow 10 business days for processing. [See page 8 for SAE approved courses.](#)

Active Sales Agent License Renewal Requirements

Active sales agents are required to complete 18 hours of TREC approved continuing education courses. This must include the non-elective 4-hour Legal Update I course, the 4-hour Legal Update II course, and 10 hours of approved CE elective topics. A licensee who has been approved as a supervisor by their broker for three months or more, must complete the 6-hour Broker Responsibility course as part of their 18 hours of continuing education. You must submit your hours at least 10 days prior to the date you wish to renew online. Please allow 10 business days for processing.

Renew Your Real Estate Broker License

As a Real Estate Broker you are required to renew your license every two years. Renewal notifications are sent out approximately 90 days prior to your license expiration date. You cannot renew your license until you receive your license renewal notification. Part of the renewal process includes completing required continuing education courses.

Active Individual Broker License Renewal Requirements

Active brokers are required to complete 18 hours of TREC approved continuing education courses. This must include 8 hours of TREC Legal Update I and II; and 10 hours of approved CE elective topics. A broker or a designated broker of a business entity, who sponsor one or more sales agents during their current license period or a delegated supervisor of one or more license holders, must also complete a 6-hour Broker Responsibility continuing education course as part of their required 18 hours of continuing education. You must submit your hours at least 10 days prior to the date you wish to renew online. Please allow 10 business days for processing.

TREC Provider License Number—**Kaplan Real Estate Education Continuing Education #0031**

DATES & TIMES

Dates, times, and locations are subject to change. To ensure you get the **most accurate** and **up-to-date** class dates and times, check online!

Visit www.KapRE.com/TXCE for the most recent information.

SALESPERSON

Complete CE Packages

BUNDLE & SAVE

BROKER

Complete CE Packages

BUNDLE & SAVE

Salesperson CE LIVE CLASSROOM

Texas Complete Salesperson CE Package 1

18 Credit Hours | \$119

Live Classroom:

- 2020/2021 Texas Real Estate Commission Legal Update I* (4 Credit Hours)
- 2020/2021 Texas Real Estate Commission Legal Update II* (4 Credit Hours)
- Navigating Minefields: Preventing Real Estate Disaster* (4 Credit Hours)
- Constructing Fact from Fiction: New Construction Today (6 Credit Hours)

Broker CE LIVE CLASSROOM

Texas Complete Broker CE Package 1

18 Credit Hours | \$119

Live Classroom:

- 2020/2021 Texas Real Estate Commission Legal Update I* (4 Credit Hours)
- 2020/2021 Texas Real Estate Commission Legal Update II* (4 Credit Hours)
- TREC 2019/2020 Broker Responsibility (6 Credit Hours)
- Navigating Minefields: Preventing Real Estate Disaster* (4 Credit Hours)

Salesperson CE LIVE CLASSROOM

Texas Complete Salesperson CE Package 2

18 Credit Hours | \$119

Live Classroom:

- 2020/2021 Texas Real Estate Commission Legal Update I* (4 Credit Hours)
- 2020/2021 Texas Real Estate Commission Legal Update II* (4 Credit Hours)
- iBuyers and the Future of Real Estate* (4 Credit Hours)
- Constructing Fact from Fiction: New Construction Today (6 Credit Hours)

Broker CE LIVE CLASSROOM

Texas Complete Broker CE Package 2

18 Credit Hours | \$119

Live Classroom:

- 2020/2021 Texas Real Estate Commission Legal Update I* (4 Credit Hours)
- 2020/2021 Texas Real Estate Commission Legal Update II* (4 Credit Hours)
- TREC 2019/2020 Broker Responsibility (6 Credit Hours)
- iBuyers and the Future of Real Estate* (4 Credit Hours)

Salesperson CE ONDEMAND

Texas Complete Salesperson CE Package

18 Credit Hours | \$79

Online:

- 2020/2021 Texas Real Estate Commission Legal Update I* (4 Credit Hours)
- 2020/2021 Texas Real Estate Commission Legal Update II* (4 Credit Hours)

OnDemand:

- The TRUMP Tax Cut and Jobs Act and its Effect on Real Estate (4 Credit Hours)
- Today's Real Estate Event Marketing (6 Credit Hours)

Broker CE ONDEMAND

Texas Complete Broker CE Package

18 Credit Hours | \$79

Online:

- 2020/2021 Texas Real Estate Commission Legal Update I* (4 Credit Hours)
- 2020/2021 Texas Real Estate Commission Legal Update II* (4 Credit Hours)
- TREC 2019/2020 Broker Responsibility (6 Credit Hours)

OnDemand:

- The TRUMP Tax Cut and Jobs Act and its Effect on Real Estate (4 Credit Hours)

*This course has been submitted to the Texas Real Estate Commission. Its current status is "approval pending."

Complete Salesperson CE Packages

DALLAS – LIVE CLASSROOM

COURSE NAME	DATES	CLASS HOURS DAY 1	CLASS HOURS DAY 2
TEXAS COMPLETE SALESPERSON CE PACKAGE 1	Weekday Weekend	8:30 am–12:30 pm 1:30 pm–7:30 pm	8:30 am–12:30 pm 1:30 pm–5:30 pm
Navigating Minefields: Preventing Real Estate Disaster (4 Credit Hours)	Feb 13 Jun 13	8:30 am–12:30 pm	
Constructing Fact from Fiction: New Construction Today (6 Credit Hours)	Feb 13 Jun 13	1:30 pm–7:30 pm	
2020/2021 Texas Real Estate Commission Legal Update I (4 Credit Hours)	Feb 14 Jun 14		8:30 am–12:30 pm
2020/2021 Texas Real Estate Commission Legal Update II (4 Credit Hours)	Feb 14 Jun 14		1:30 pm–5:30 pm
TEXAS COMPLETE SALESPERSON CE PACKAGE 2	Weekday	8:30 am–12:30 pm 1:30 pm–7:30 pm	8:30 am–12:30 pm 1:30 pm–5:30 pm
iBuyers and the Future of Real Estate (4 Credit Hours)	Apr 2	8:30 am–12:30 pm	
Constructing Fact from Fiction: New Construction Today (6 Credit Hours)	Apr 2	1:30 pm–7:30 pm	
2020/2021 Texas Real Estate Commission Legal Update I (4 Credit Hours)	Apr 3		8:30 am–12:30 pm
2020/2021 Texas Real Estate Commission Legal Update II (4 Credit Hours)	Apr 3		1:30 pm–5:30 pm

HOUSTON – LIVE CLASSROOM

COURSE NAME	DATES	CLASS HOURS DAY 1	CLASS HOURS DAY 2
TEXAS COMPLETE SALESPERSON CE PACKAGE 1	Weekday Weekend	8:30 am–12:30 pm 1:30 pm–7:30 pm	8:30 am–12:30 pm 1:30 pm–5:30 pm
Navigating Minefields: Preventing Real Estate Disaster (4 Credit Hours)	Feb 6 Jun 27	8:30 am–12:30 pm	
Constructing Fact from Fiction: New Construction Today (6 Credit Hours)	Feb 6 Jun 27	1:30 pm–7:30 pm	
2020/2021 Texas Real Estate Commission Legal Update I (4 Credit Hours)	Feb 7 Jun 28		8:30 am–12:30 pm
2020/2021 Texas Real Estate Commission Legal Update II (4 Credit Hours)	Feb 7 Jun 28		1:30 pm–5:30 pm
TEXAS COMPLETE SALESPERSON CE PACKAGE 2	Weekend	8:30 am–12:30 pm 1:30 pm–7:30 pm	8:30 am–12:30 pm 1:30 pm–5:30 pm
iBuyers and the Future of Real Estate (4 Credit Hours)	Mar 28	8:30 am–12:30 pm	
Constructing Fact from Fiction: New Construction Today (6 Credit Hours)	Mar 28	1:30 pm–7:30 pm	
2020/2021 Texas Real Estate Commission Legal Update I (4 Credit Hours)	Mar 29		8:30 am–12:30 pm
2020/2021 Texas Real Estate Commission Legal Update II (4 Credit Hours)	Mar 29		1:30 pm–5:30 pm

Complete Broker CE Packages

DALLAS – LIVE CLASSROOM

COURSE NAME	DATES	CLASS HOURS DAY 1	CLASS HOURS DAY 2
TEXAS COMPLETE BROKER CE PACKAGE 1	Weekend	8:30 am–12:30 pm 1:30 pm–7:30 pm	8:30 am–12:30 pm 1:30 pm–5:30 pm
Navigating Minefields: Preventing Real Estate Disaster (4 Credit Hours)	May 16	8:30 am–12:30 pm	
TREC 2019/2020 Broker Responsibility (6 Credit Hours)	May 16	1:30 pm–7:30 pm	
2020/2021 Texas Real Estate Commission Legal Update I (4 Credit Hours)	May 17		8:30 am–12:30 pm
2020/2021 Texas Real Estate Commission Legal Update II (4 Credit Hours)	May 17		1:30 pm–5:30 pm
TEXAS COMPLETE BROKER CE PACKAGE 2	Weekend	8:30 am–12:30 pm 1:30 pm–7:30 pm	8:30 am–12:30 pm 1:30 pm–5:30 pm
iBuyers and the Future of Real Estate (4 Credit Hours)	Mar 7	8:30 am–12:30 pm	
TREC 2019/2020 Broker Responsibility (6 Credit Hours)	Mar 7	1:30 pm–7:30 pm	
2020/2021 Texas Real Estate Commission Legal Update I (4 Credit Hours)	Mar 8		8:30 am–12:30 pm
2020/2021 Texas Real Estate Commission Legal Update II (4 Credit Hours)	Mar 8		1:30 pm–5:30 pm

HOUSTON – LIVE CLASSROOM

COURSE NAME	DATES	CLASS HOURS DAY 1	CLASS HOURS DAY 2
TEXAS COMPLETE BROKER CE PACKAGE 1	Weekday	8:30 am–12:30 pm 1:30 pm–7:30 pm	8:30 am–12:30 pm 1:30 pm–5:30 pm
Navigating Minefields: Preventing Real Estate Disaster (4 Credit Hours)	May 7	8:30 am–12:30 pm	
TREC 2019/2020 Broker Responsibility (6 Credit Hours)	May 7	1:30 pm–7:30 pm	
2020/2021 Texas Real Estate Commission Legal Update I (4 Credit Hours)	May 8		8:30 am–12:30 pm
2020/2021 Texas Real Estate Commission Legal Update II (4 Credit Hours)	May 8		1:30 pm–5:30 pm

Course hours, dates, and prices are subject to change. Please check KapRE.com for the most up-to-date information.

NEW

Live Online Licensing Packages!

**Attend live classes from the comfort
of your home or office.**

Visit

www.KapRE.com/TXLIC | www.KapRE.com/TXCE

for course dates and times.

ENROLL TODAY

www.KapRE.com/TXLIC | www.KapRE.com/TXCE

or call **800.638.9529**



332 Front Street, Suite 501
La Crosse, WI 54601